

The Exchange Club of Kiawah-Seabrook

Box PMB-J 130 Gardener's Circle Johns Island, SC 29455

Board Meeting 06/21/2023 @Seabrook Island Club

Attendee	Title
Jack Wilson	President
Bob Leggett	Past President/Foundation Chair/Membership Committee Chair
Rich Boss	Treasurer
Ray Hoover	President Elect
Lisa McDonald	Secretary
Committee Chairs	Bill Bane, Dennis Giannos, Bill Nelson, Ed Leary, Bob Schick, Thad Peterson, Dave Berry, John Reock, Charlie Septer

Jack Wilson called the meeting to order at 4:37pm and proceeded through the attached agenda.

APPROVAL OF MINUTES

Jack made a motion to accept minutes from 3/22/23 and the motion was passed.

TREASURER REPORT

Rich Boss reported Club and Foundation account balances attached and noted that funds from the Bohicket Run are expected to be received by 6/30/23.

SECRETARY REPORT

Lisa McDonald reported that the website was audited to ensure that all minutes from Board and Member meetings over the last administrative year are uploaded and available.

HANDBOOK SALES CAMPAIGN

Bob Schick reported that sales are complete at \$136,000+. Balance due of \$6,500. PK Seas will do data entry again next year but will need a new laptop and mouse. Bob will serve as Chair again in the coming year.

COMMITTEE CHAIR REPORTS

Grant requests are due around August 15, 2023.

Bill Bane reiterated same thing that came up in Board Mtg of 3/22/23 which is that applications for Grants must go to the Committee Chairperson-only. This is to avoid confusion, duplication of effort, and missed opportunities.

Bill Nelson advised that he and Ray Hoover are handling communication with SIC about reduction of evenings available for ECKS meetings in 2024. *They specifically asked that no one else contact SIC staff or administrators about this issue.*

Bob Leggett reported that the date for next year's Angel Oak Award Banquet is 5/15/24.

BOARD NOMINEES

Ray Hoover reported that nominees will be presented and voted on in the member/dinner meeting to follow. A list is attached.

NEW ADMINISTRATIVE YEAR

Ray Hoover reported that interest-sheets on tables at last member meeting have been tabulated. Purpose was/is to determine who is available in and interested in serving on committees. This info will be disseminated to committee chairs. Committee chairs are asked to contact those individuals, update list of committee members, identify a Vice Chair and to create a mission statement.

ADDITIONAL NEW BUSINESS

None

THIS MEETING WAS FOLLOWED BY ANNUAL BUSINESS MEETING/MEMBER DINNER MEETING WHERE OFFICERS WERE NOMINATED AND ELECTED FOR ADMINISTRATIVE YEAR JUL2023-JUL2024.

Next Board Meeting August 16, 2023 4:30 PM Cooper Room

The meeting was adjourned at 5:24 PM

Attachments:

- Agenda for this meeting
- Treasurer's Report
-

Submitted by Lisa McDonald 7/1/23

THE EXCHANGE CLUB OF KIAWAH-SEABROOK

BOARD MEETING AGENDA

Cooper Room at 4:30 pm June 21, 2023

1. Approval of Minutes from 3-22-23 meeting
2. Treasurer report – Rich Boss
3. Secretary report – Lisa McDonald
4. Handbook Sales Campaign Wrapup? – Bob Schick
5. Committee Chair Reports
 - a. Grant Requests will be due around August 15. Remind your Grantees. Review use/effectiveness of 2022 Grants.
6. Discussion with the Seabrook Island Club about the reduction of evenings available for Exchange Club meetings beginning in January 2024 – Hoover/Nelson
7. Review the Board nominees for the Club and Foundation – Hoover
8. Preparing for the 2023/2024 year - Hoover
 - a. Committee and Event Chairs will be provided with a list of members interested in learning more about their groups
 - b. Committee and Event Chairs will be asked to:
 - i. Identify their Vice Chairs
 - ii. Provide an updated list of their committee/event members
 - iii. Create a short Mission/ Purpose Statement for their committee and event
9. Additional New Business

Next Meeting August 16. 4:30 PM in Cooper Room

Exchange Club of Kiawah-Seabrook and Exchange Club of Kiawah-Seabrook Foundation

Treasurer's Report

June 21, 2023

Summary of Treasurer Responsibilities

- Check Mail at Freshfields
- Maintain 3 Truist Bank accounts – Club, Club-Ad Book, Foundation
- Maintain Schwab account – nominal activity recently
- Maintain accounting in Quickbooks, monthly reconciliation to bank accounts. June 30 year end, cash basis accounting.
- Update Member Clicks for member payments via check
- Distribute financials to board at monthly meetings
- File IRS Form 990 for Club and Foundation
- File annual South Carolina non-profit registration

Exchange Club of Kiawah-Seabrook Balance Sheet and Income Statement

Balance Sheet	Year End	Year to Date
	June 30, 2022	June 30, 2023 (thru June 16)
Cash	128,140	112,984
Total Assets	128,140	112,984
Liabilities	(1,000)	-
Equity	129,140	112,984
Total Liabilities & Equity	128,140	112,984

Income Statement	Year End	Year to Date
	June 30, 2022	June 30, 2023 (thru June 16)
Ad Book Sales	128,577	128,402
Dues	54,574	74,655
Dinners	4,451	3,848
Angel Oak Dinner	4,462	2,900
CSO Outing	8,715	8,367
Other Contributions	15,617	567
Gross Income	216,396	218,739
Handbook	50,525	72,434
Dinners	39,629	47,770
CSO Outing	4,880	5,247
Admin	12,022	8,001
National/State Dues	7,869	10,741
Charitable Gifts	87,091	89,700
Other	1,992	1,000
Gross Expenses	204,008	234,893
Net Income (Loss)	12,388	(16,154)

Exchange Club of Kiawah-Seabrook Foundation Balance Sheet and Income Statement

Balance Sheet	Year End	Year to Date
	June 30, 2022	June 30, 2023 (thru June 16)
Cash	35,300	25,093
Schwab Brokerage	104	104
Total Assets	35,404	25,197
Liabilities	7	-
Equity	35,397	25,197
Total Liabilities & Equity	35,404	25,197

Income Statement	Year End	Year to Date
	June 30, 2022	June 30, 2023 (thru June 16)
Donations	36,987	76,096
Fundraising Events	25,190	27,850
Other	-	-
Gross Income	62,177	103,946
Angel Oak Dinner	7,367	17,162
Admin	1,817	705
Charitable Gifts	71,550	96,264
Other	(5)	15
Gross Expenses	80,729	114,146
Net Income (Loss)	(18,552)	(10,200)

Exchange Club of Kiawah - Seabrook

Statement of Financial Position *(aka Balance Sheet)*

As of June 30, 2023

As of 6-16-2023

	TOTAL	
	AS OF JUN 30, 2023	AS OF JUN 30, 2022 (PY)
ASSETS		
Current Assets		
Bank Accounts		
10010 BB & T - 9545 OPR	15,765.95	32,953.80
10020 BB&T Contribs Checking 6704	97,218.24	95,185.75
19998 Oper - 079508647901	0.00	0.00
19999 Contribs - 079508648701	0.00	0.00
Total Bank Accounts	\$112,984.19	\$128,139.55
Accounts Receivable		
11000 Accounts Receivable	0.00	0.00
Total Accounts Receivable	\$0.00	\$0.00
Other Current Assets		
12000 Undeposited Funds	0.00	0.00
Total Other Current Assets	\$0.00	\$0.00
Total Current Assets	\$112,984.19	\$128,139.55
TOTAL ASSETS	\$112,984.19	\$128,139.55
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Credit Cards		
21000-1104 BB&T Visa	0.00	0.00
Credit Card (9156)	0.00	
Total Credit Cards	\$0.00	\$0.00
Other Current Liabilities		
22000 Payable to Foundation	0.00	-1,000.00
Total Other Current Liabilities	\$0.00	\$-1,000.00
Total Current Liabilities	\$0.00	\$-1,000.00
Total Liabilities	\$0.00	\$-1,000.00
Equity		
30000 Opening Bal Equity	-12,654.57	-12,654.57
30100 Unrestrict (retained earnings)	141,794.12	129,406.40
Net Revenue	-16,155.36	12,387.72
Total Equity	\$112,984.19	\$129,139.55
TOTAL LIABILITIES AND EQUITY	\$112,984.19	\$128,139.55

Exchange Club of Kiawah - Seabrook

Statement of Activity Comparison *(aka Income Statement)*

July 2022 - June 2023

As of 6-16-2023

	TOTAL	
	JUL 2022 - JUN 2023	JUL 2021 - JUN 2022 (PY)
Revenue		
41000 ADVERTISEMENT SALES	128,402.34	128,577.32
42000 MEMBERSHIP DUES	74,655.00	40,860.00
42002 Dues from members		13,714.00
43000 DINNERS	3,848.16	3,785.00
43001 SPOUSE NGT INC		665.64
Total 43000 DINNERS	3,848.16	4,450.64
44000 CONTRIBUTIONS		8,966.54
44400 Other	566.48	6,650.00
Total 44000 CONTRIBUTIONS	566.48	15,616.54
45000 OUTINGS		
45100 Angel Oak Award Dinner	2,900.00	4,462.61
45300 CSO	8,367.00	8,715.00
Total 45000 OUTINGS	11,267.00	13,177.61
Total Revenue	\$218,738.98	\$216,396.11
GROSS PROFIT	\$218,738.98	\$216,396.11
Expenditures		
51000 DIRECTORY HANDBOOK		
51100 ACCT. MGT.		1,540.00
51120 Graphic Design		12,690.00
Total 51100 ACCT. MGT.		14,230.00
51200 POSTAGE/DELIVERY	8,374.70	8,891.73
51300 PRINTING	64,059.72	27,404.21
Total 51000 DIRECTORY HANDBOOK	72,434.42	50,525.94
52000 .DINNERS		
52100 KIAWAH		5,164.57
52150 SEABROOK	43,848.46	31,978.09
52200 Dinners Other	3,922.00	2,486.01
52300 OUTINGS		
52320 CSO	5,247.97	4,880.89
Total 52300 OUTINGS	5,247.97	4,880.89
Total 52000 .DINNERS	53,018.43	44,509.56
60000 ADMIN-OPR		
60100 BOOKKEEPING FEE		600.00
60200 INSURANCE	961.52	783.50
60300 LEGAL & TAX PREP	50.00	50.00
60500 PLAQUES		237.89

Exchange Club of Kiawah - Seabrook

Statement of Activity Comparison

July 2022 - June 2023

(Income Stmt P. 2)

	TOTAL	
	JUL 2022 - JUN 2023	JUL 2021 - JUN 2022 (PY)
60600 PO BOX	407.59	139.24
60700 POSTAGE	59.67	
60800 SVCS & SUPPS	1,074.11	1,030.30
60900 WEBSITE	4,393.46	8,094.46
62800 BANK SERVICE CHARGE		
62801 BANK SVC CHARGE	1,013.14	1,045.67
62803 Square Fee	41.00	41.00
Total 62800 BANK SERVICE CHARGE	1,054.14	1,086.67
Total 60000 ADMIN-OPR	8,000.49	12,022.66
61000 DUES		
61200 NATIONAL	8,911.00	6,133.25
61300 S. C. DISTRICT	1,830.00	1,735.50
Total 61000 DUES	10,741.00	7,868.75
90000 AMERICANISM	3,500.00	
91000 CHILD ABUSE PREVENTION	45,200.00	
92000 COMMUNITY SVC -HEALTH	28,000.00	
92006 OUR LADY OF MERCY OUTREACH		6,000.00
92007 RESPITE CARE		5,000.00
92008 SEA ISLAND HABITAT FOR HUMANITY		7,000.00
92009 WATER WELLNESS		10,000.00
Total 92000 COMMUNITY SVC-HEALTH	28,000.00	28,000.00
93000 COMMUNITY SVC-HUNGER	13,000.00	5,000.00
93002 BACKPACK BUDDIES		2,000.00
93003 BLESSING BASKET		4,250.00
93006 HEBRON ZION OUTREACH PROGRAMS		3,000.00
93007 MEALS ON MONDAY		4,250.00
93009 SEA ISLAND CARES		1,500.00
93010 SENIOR CITIZEN SVC		2,750.00
Total 93000 COMMUNITY SVC-HUNGER	13,000.00	22,750.00
94000 YOUTH & EDUCATION		6,000.00
94004 CAMP HI HOPES		3,500.00
94010 JUNIOR ACHIEVEMENT		1,000.00
94012 MT. ZION ELEM.		4,000.00
94013 SCHOLARSHIPS		16,000.00
94014 YOUTH OF THE MO		475.96
94015 YOUTH OF THE YEAR		365.37
Total 94000 YOUTH & EDUCATION		31,341.33
95000 CLUB DONATIONS TO FOUNDATION		5,000.00

Exchange Club of Kiawah - Seabrook

Statement of Activity Comparison

Income Stmt p3

July 2022 - June 2023

	TOTAL	
	JUL 2022 - JUN 2023	JUL 2021 - JUN 2022 (PY)
99996 Uncategorized Expenditure	1,000.00	1,990.75
Total Expenditures	\$234,894.34	\$204,668.39
NET OPERATING REVENUE	\$-16,155.36	\$12,387.72
NET REVENUE	\$-16,155.36	\$12,387.72

Exchange Club of Kiawah-Seabrook Foundation

Statement of Financial Position *(aka Balance Sheet)*

As of June 30, 2023

as of 6-16-2023

	TOTAL	
	AS OF JUN 30, 2023	AS OF JUN 30, 2022 (PY)
ASSETS		
Current Assets		
Bank Accounts		
10010 BB&T 3540	25,092.64	35,299.83
6802-1130 Schwab Brokerage Account	104.47	104.20
Total Bank Accounts	\$25,197.11	\$35,404.03
Other Current Assets		
12000 Undeposited Funds	0.00	0.00
Total Other Current Assets	\$0.00	\$0.00
Total Current Assets	\$25,197.11	\$35,404.03
TOTAL ASSETS	\$25,197.11	\$35,404.03
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Credit Cards		
20500-3972 Credit Card	0.00	0.00
Business Reward Visa 9214 - 3	0.00	6.61
Total Credit Cards	\$0.00	\$6.61
Other Current Liabilities		
21000 Due to ECKs	0.00	0.00
Total Other Current Liabilities	\$0.00	\$0.00
Total Current Liabilities	\$0.00	\$6.61
Total Liabilities	\$0.00	\$6.61
Equity		
30000 Opening Balance Equity	7,500.00	7,500.00
32000 Unrestricted Net Assets	27,897.42	46,449.44
Net Revenue	-10,200.31	-18,552.02
Total Equity	\$25,197.11	\$35,397.42
TOTAL LIABILITIES AND EQUITY	\$25,197.11	\$35,404.03

Exchange Club of Kiawah-Seabrook Foundation

Statement of Activity ^{at a} (Income Stmt)

July 2022 - June 2023

as of 6-16-2023

	TOTAL	
	JUL 2022 - JUN 2023	JUL 2021 - JUN 2022 (PY)
Revenue		
43400 Donations		
43410 Corporate Contributions		250.00
43450 Individ, Business Contributions	64,096.15	6,236.77
43470 Donations from Club		14,000.00
Total 43400 Donations	64,096.15	20,486.77
45000 Restricted Fund Donations		5,000.00
45100 Angel Oak Summer Program		10,000.00
45105 Hunger		500.00
45110 Water Wellness		1,000.00
45111 Youth & Education	10,000.00	
45112 CAN Child Advocacy Network	2,000.00	
Total 45000 Restricted Fund Donations	12,000.00	16,500.00
47200 Fundraising Events		
47210 Angel Oak Fundraising		
47211 Donation/Individual	600.00	19,440.00
47213 Guest Dinners	1,100.00	750.00
47214 Sponsorship	24,850.00	4,000.00
47215 Table Donor	1,300.00	1,000.00
Total 47210 Angel Oak Fundraising	27,850.00	25,190.00
Total 47200 Fundraising Events	27,850.00	25,190.00
Total Revenue	\$103,946.15	\$62,176.77
GROSS PROFIT	\$103,946.15	\$62,176.77
Expenditures		
60100 Angel Oak Award Event Expense		
60101 Angel Oak Dinner	13,960.00	
60102 Angel Oak Other Expenses	3,202.11	7,366.52
Total 60100 Angel Oak Award Event Expense	17,162.11	7,366.52
60900 Admin-Opr		
60901 Bookkeeping Fees		100.00
60920 Business Registration Fees	51.85	50.00
60930 Services & Supplies	643.10	
60933 Supplies		133.54
Total 60930 Services & Supplies	643.10	133.54
60940 Postage/PO Box		15.33
60950 Insurance	10.00	929.00
60960 Website		588.60
Total 60900 Admin-Opr	704.95	1,816.47

Foundation Income Stmt - P 2

	TOTAL	
	JUL 2022 - JUN 2023	JUL 2021 - JUN 2022 (PY)
65100 Other Expenses		
65103 Other Miscellaneous Expenditure	933.00	
Total 65100 Other Expenses	933.00	
90000 Grants		
90050 Community Svc-Health		7,000.00
90100 Americanism		6,000.00
90101 Angel Oak Award	5,000.00	5,000.00
90104 CATR		29,400.00
90106 Community Svc-Hunger	10,500.00	5,750.00
90114 Youth & Education Grants	63,993.58	13,400.00
Total 90000 Grants	79,493.58	66,550.00
91000 Restricted Funds Grants	16,770.09	
91107 TTC Scholarship		5,000.00
Total 91000 Restricted Funds Grants	16,770.09	5,000.00
Total Expenditures	\$115,063.73	\$80,732.99
NET OPERATING REVENUE	\$-11,117.58	\$-18,556.22
Other Revenue		
92000 Interest/Dividend	55.27	4.20
Total Other Revenue	\$55.27	\$4.20
Other Expenditures		
Reconciliation Discrepancies	-862.00	
Total Other Expenditures	\$-862.00	\$0.00
NET OTHER REVENUE	\$917.27	\$4.20
NET REVENUE	\$-10,200.31	\$-18,552.02

2023 - 2024 Ads booked for KS Handbook All Teams Totals

Advertiser Local Name Contract # Size of Ad Ad \$ / Ex Mem \$ / Team #

Leggett

Boehm, H

Cornerstone Estates, LLC	23094	Full Page	\$1,150
			Ex Member Totals = \$1,150

DeAntonio, S

Compassion-First Pet Hospit	23151	Business Listing Onl	\$250
Franke at Seaside	23142	Full Page	\$1,100
Jeffrey Bannon	23039	Quarter Page-Horizo	\$400
Jl Small Engine Repair	23182	One Third Page	\$650
Overhead Door Company	23010	One Third Page	\$550
Rhodes Boutique/Home & Gif	23037	Full Page	\$1,100
Sonitrol Security Systems	23038	Half Page	\$700
Southeastern Galleries	23147	Full Page	\$1,100
Team Cleary - Cathy & Wes	23082	Half Page	\$700
Thomas Cottingham Realty	23006	One Third Page	\$600
Titan Termite and Pest Contr	23035	Half Page	\$700
			Ex Member Totals = \$7,850

Glenn, B

Berkeley Heating & Air Condit	23185	Half Page	\$700
JP Photography	23180	Business Listing Onl	\$250
			Ex Member Totals = \$950

Haines, S

Humes Painting SC	23138	Business Listing Onl	\$250
RRM Realty	23181	One Third Page	\$550
			Ex Member Totals = \$800

Leggett, B

Christy Fogle DMD Family D	23003	Quarter Page - Horiz	\$400
Island Life Services	23174	One Third Page	\$635
Louie Cope Painting Co	23011	Half Page	\$785
Pack Rat Self Storage	23156	Cover Front Inside	\$2,500
Riverbank Veterinary Clinic	23040	Quarter Page-Horizo	\$400

2023 - 2024 Ads booked for KS Handbook All Teams Totals

Advertiser Local Name	Contract #	Size of Ad	Ad \$ / Ex Mem \$ / Team #
Seabrook Island Club	23009	Half Page = \$700	\$700
Seabrook Island Real Estate	23155	Full Page	\$1,500
			Ex Member Totals = \$6,920

Markwell, M

A-Advanced Pest Control	23026	Quarter Page - Horiz	\$400
			Ex Member Totals = \$400

Mazzola, T

John Griffiths Hardwood Floo	23089	Quarter Page-Horizo	\$400
			Ex Member Totals = \$400

Schibler, N

Alpha Omega Construction G	23187	Full Page	\$1,100
Patricia Buck - Studio 102	23164	Quarter Page-Horizo	\$400
			Ex Member Totals = \$1,500

Sessions, R

Bohicket Veterinary Clinic	23103	Quarter Page-Horizo	\$400
Fipps & Sons Auto Service	23104	Business Listing Onl	\$250
			Ex Member Totals = \$650

Stephenson, C

Marjorie Stephenson	23163	Full Page	\$1,100
			Ex Member Totals = \$1,100

Team Totals = \$21,720

Nelson

Nelson, B

Andell Inn	23061	Business Listing Onl	\$250
Ben & Jerry's Ice Cream	23170	Quarter Page-Vertica	\$400
Bohicket Marina	23173	Cover Front	\$3,100
Buist Byars & Taylor	23121	Quarter Page-Horizo	\$400
Cantina 76	23058	One Third Page	\$550
Distinctive Finishes LLC	23178	Half Page	\$700
Doin' the Charleston Gourmet	23172	Quarter Page-Vertica	\$400
Dolphin Architects & Builders,	23150	Full Page	\$1,270

2023 - 2024 Ads booked for KS Handbook All Teams Totals

Advertiser Local Name	Contract #	Size of Ad	Ad \$ / Ex Mem \$ / Team #
Dunes Properties	23066	Full Page	\$1,100
Fischer's Sports Pub & Grill	23122	Quarter Page-Vertica	\$400
Freshfields Village	23063	Full Page	\$2,200
Gamble Home Services	23149	full Page	\$2,500
GDC Home	23152	Full Page	\$1,100
Hege's	23171	Half Page	\$700
Indigo Books	23059	Quarter Page-Horizo	\$400
Indigo Health Group	23176	Quarter Page-Horizo	\$750
Island Mercantile	23119	Quarter Page-Horizo	\$400
Kiawah Village Dentistry	23060	Full Page	\$1,100
Kingswood Homes	23120	Full Page	\$1,100
Post & Computer Center	23064	Business Listing Onl	\$675
Roper St Francis Healthcare	23179	Full Page	\$1,100
Salt Marsh Animal Hospital	23067	Business Listing Onl	\$250
Taylor Agency	23124	Full Page	\$1,100
The Island Company	23123	Quarter Page-Vertica	\$400
The Salty Dog	23065	Full Page	\$1,100
Truist Bank	23177	Half Page	\$785
Village Optical	23183	Quarter Page-Vertica	\$570
Vincent's Drug Store	23062	Quarter Page-Vertica	\$485

Ex Member Totals = \$25,285

Team Totals = \$25,285

Not Yet Assiane

Seas,P

Superior Longleaf Pine Straw	23127	Half Page	\$800
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Ex Member Totals = \$800

Team Totals = \$800

Quagliato

Armstrong, A

Atlantic Stone, LLC	23075	Full Page	\$550
Johns Island Animal Hospital	23072	Business Listing Onl	\$250

2023 - 2024 Ads booked for KS Handbook All Teams Totals

Advertiser Local Name	Contract #	Size of Ad	Ad \$ / Ex Mem \$ / Team #
Pro Techs Refrigeration, LLC	23073	Business Listing Onl	\$335
			Ex Member Totals = \$1,135

Billian, W

Arbor Care	23125	Full Page	\$1,100
Danco Modern Furniture	23114	Half Page	\$700
Dr Jonathan Bowling	23070	Business Listing Onl	\$250
East Cooper Hearing Center	23023	Business Listing Onl	\$335
Johns Island Remodeling - Ja	23116	One Third Page	\$720
Rug Masters Inc.	23113	Business Listing Onl	\$250
The Beach Company: Kiawah	23146	Full Page	\$1,100
			Ex Member Totals = \$4,455

DeGennaro, C

Ameriprise Financial	23153	Full Page	\$1,100
Mondo's Delite	23118	Quarter Page-Vertica	\$450
Seaside Cycles	23154	Quarter Page-Horizo	\$400
			Ex Member Totals = \$1,950

Leary, E

Bestway Appliance Repair, In	23015	Business Listing Onl	\$250
Kiawah Island Utility	23077	Business Listing Onl	\$250
			Ex Member Totals = \$500
			Team Totals = \$8,040

Reock

Boyle, K

Beverly Plumbing, LLC	23141	Half Page	\$700
Frametastic	23078	Business Listing Onl	\$250
			Ex Member Totals = \$950

Dwyer, J

Action Heating & Air Conditio	23128	Business Listing Onl	\$250
Gesundheit Carolina	23137	One Third Page	\$550
McAlister-Smith Funeral & Cr	23055	Quarter Page-Vertica	\$400
			Ex Member Totals = \$1,200

2023 - 2024 Ads booked for KS Handbook All Teams Totals

Advertiser Local Name Contract # Size of Ad Ad \$ / Ex Mem \$ / Team #

Millar, J

Blooms Charleston, LLC	23136	Quarter Page-Horizo	\$500
ESC Elevator, Inc	23096	Half Page	\$835
Joy Millar	23095	One Third Page	\$550
Surface Clean LLC	23186	Business Listing Onl	\$335

Ex Member Totals = \$2,220

Reock, J

Anderson Insurance Associat	23086	Full Page	\$1,100
Blanton & Sons	23025	Half Page	\$785
Island Dermatology - Dr Mich	23085	Quarter Page-Horizo	\$0
Landscape Solutions of Charl	23168	Quarter Page-Horizo	\$450
Rawson Services, Inc.	23024	Full Page	\$1,100
Regency Collision Center	23167	Quarter Page-Horizo	\$400
Sunny's Pool & Spa	23175	Quarter Page-Horizo	\$400
Trinity Island Veternary Clinic	23027	Full Page	\$1,150

Ex Member Totals = \$5,385

Schick, B

Complete Pressure Washing	23169	Business Listing Onl	\$250
Koenig Homes, LLC	23043	Business Listing Onl	\$250

Ex Member Totals = \$500

Team Totals = \$10,255

Steel

Miller, J

Bailey's Carpet Cleaning	23105	Business Listing Onl	\$250
Charleston Painting Contract	23028	Half Page	\$800
Shutter Service & Sales	23079	Quarter Page-Horizo	\$400

Ex Member Totals = \$1,450

Newton, J

Ledford's Termite & Pest Con	23002	Half Page	\$700
PinDot Media - Pardee Servic	23068	Half Page	\$785
Terrasystems Mgmt., LLC	23144	Business Listing Onl	\$250

2023 - 2024 Ads booked for KS Handbook All Teams Totals

Advertiser Local Name Contract # Size of Ad Ad \$ / Ex Mem \$ / Team #

Ex Member Totals = \$1,735

Penkhus, S

Akers Ellis Real Estate & Ren	23005	Full Page	\$1,185
Creekside Pet Retreat	23004	Full Page	\$1,100
Sweatman's Heating & Air Co	23106	Full Page	\$1,100
Zanetti - Rumph Partners	23076	Business Listing Onl	\$420

Ex Member Totals = \$3,805

Steel, R

Architecture Plus	23021	One Third Page	\$550
Carolina Eyecare Physicians	23020	Half Page	\$700
Comfort Keepers	23090	Quarter Page-Vertica	\$400
Low Country Vacuum & Sew	23008	Business Listing Onl	\$300
M J Collins Realtor	23019	Business Listing Onl	\$250
Mariner Construction, LLC	23001	Full Page	\$1,355
Polo Velasquez Landscape L	23017	Half Page	\$785
Progressive Integrations, Inc.	23007	Full Page	\$1,100
R & E Home Solutions	23148	Full Page	\$1,100
Saveurs du Monde Café	23101	Quarter Page-Horizo	\$400
Signature Kitchens & Baths of	23084	Full Page	\$1,150
The Good Shepherd Lawn Ca	23102	Quarter Page-Vertica	\$450

Ex Member Totals = \$8,540

Steen, K

Frames Unlimited	23071	Quarter Page-Vertica	\$400
Lehigh Land & Building Comp	23088	Full Page	\$1,355

Ex Member Totals = \$1,755

VandeGraaf, C

Avalon Home Management, I	23029	Business Listing Onl	\$335
J Henry Stuhr Inc	23022	Half Page	\$700
USI Insurance Services	23056	Half Page	\$700

Ex Member Totals = \$1,735

Team Totals = \$19,020

2023 - 2024 Ads booked for KS Handbook All Teams Totals

Advertiser Local Name Contract # Size of Ad Ad \$ / Ex Mem \$ / Team #

VanVoorhis

Farfone, F

Bishop Gadsden	23129	Full Page	\$1,100
Bishop Gadsden - BG	23130	Half Page	\$700
Dottie's Pharmacy	23099	Full Page	\$1,100
Gadsden Glen Center For He	23131	Half Page	\$700
Sea Island Habitat for Human	23098	Half Page	\$700
St Johns Barber Shop	23112	Quarter Page-Horizo	\$400

Ex Member Totals = \$4,700

Kavanaugh, K

Main Road Self Storage	23093	Half Page	\$700
Powell's Upholstery	23100	Quarter Page-Vertica	\$400
Private Therapy Services	23091	Quarter Page-Horizo	\$400
Wilton's Heating & Air Condi	23074	Business Listing Onl	\$250

Ex Member Totals = \$1,750

Reinhart, G

Oak Family Dentistry	23016	Business Listing Onl	\$250
Smoak's Comfort Control	23030	Business Listing Onl	\$335
Tom Martin & Son, LLC	23018	Half Page	\$870

Ex Member Totals = \$1,455

Schildge, R

Best Buy Blinds, Inc.	23097	Business Listing Onl	\$250
ESPM vacation rentals, LLC	23140	Full Page	\$1,270
Ravenel Associates, Inc	23165	Full Page	\$1,100
Riverside Designers Inc	23115	Quarter Page-Vertica	\$400

Ex Member Totals = \$3,020

Speziale, B

A-Line Construction, LLC	23041	Business Listing Onl	\$250
Atlantic Pest and Termite Ma	23050	Full Page	\$1,100
Charleston Municipal Golf Co	23132	Half Page	\$700
Johns Island Ace Hardware	23184	Full Page	\$1,320

2023 - 2024 Ads booked for KS Handbook All Teams Totals

Advertiser Local Name	Contract #	Size of Ad	Ad \$ / Ex Mem \$ / Team #
Kona Ice	23145	Quarter Page-Horizo	\$400
Maury Donnelly & Parr, Inc	23143	Full Page	\$1,100

Ex Member Totals = \$4,870

VanVoorhis, B

Big Rock Partners	23157	Full Page	\$1,100
Church of Our Saviour	23032	Half Page	\$700
Kiawah & Sea Islands Propert	23042	Business Listing Onl	\$250
Kiawah Island Golf Resort	23012	Full Pag	\$3,210
KRE Property Owners Assoc	23031	Half Page	\$700

Ex Member Totals = \$5,960

Team Totals = \$21,755

Wilson

Cruse, D

Baldwin & Associates	23044	Half Page	\$700
Barrier Islands Free Medical	23045	One Third Page	\$550
Beach Insurance c/o Chance	23092	Half Page	\$700
Palmetto Exterminators	23048	Full Page	\$1,100
Sunnyside Farms, Inc	23046	Business Listing Onl	\$250
The Steadman Agency	23047	Full Page	\$1,100

Ex Member Totals = \$4,400

Hoover, R

Camens Architectural Group	23014	Business Listing Onl	\$250
Lowcountry Dental Associate	23117	Quarter Page-Vertica	\$400
Samuel Furr Architects	23013	Business Listing Onl	\$250
St Johns Kayak & Boat Tours	23126	Cover Back	\$3,100

Ex Member Totals = \$4,000

Huff, B

Avelino Hernandez	23034	Business Listing Onl	\$250
M & M Oil and Propane Inc	23036	One Third Page	\$550
Patricia Reno Huff Art Gallery	23083	Quarter Page-Vertica	\$400

Ex Member Totals = \$1,200

2023 - 2024 Ads booked for KS Handbook All Teams Totals

Advertiser Local Name	Contract #	Size of Ad	Ad \$ / Ex Mem \$ / Team #
<u>Wilson, J</u>			
All Seasons Hardware	23108	Quarter Page-Horizo	\$485
Angel Oak Animal Hospital	23107	Full Page	\$1,100
Aqua Blue Pools	23111	Full Page	\$1,200
Bob Nitkewicz - Dune Propert	23139	One Third Page	\$550
Carolina Hanging Beds	23052	Quarter Page-Horizo	\$500
Cigars on Maybank	23135	Quarter Page-Horizo	\$400
Coastal Getaways of SC	23057	Half Page	\$785
Corner Dry Cleaners	23049	Quarter Page-Horizo	\$400
Critter Control of Charleston	23159	Full Page	\$1,185
Custom Carolina Constructio	23053	Full Page	\$1,200
Dan Butts	23087	Half Page	\$700
FIX IT Charleston	23054	Full Page	\$1,200
Harbor Car Care	23081	Half Page	\$700
Harborside Remodeling Inc	23080	Half Page	\$785
Island Scapes of SC	23160	Quarter Page-Horizo	\$500
Jack Wilson	23161	Quarter Page-Horizo	\$400
Japanese Import Pros	23134	Full Page	\$1,100
John's Island Pharmacy & Co	23109	Quarter Page-Vertica	\$400
Joseph Bauer	23166	Full Page	\$1,600
Kiawah General Store	23069	Half Page	\$870
Low Tide Brewing	23033	Half Page	\$700
Middleton Rutledge	23133	Full Page	\$1,100
Pam Harrington Exclusives	23051	Full Page	\$1,500
Terrace Theater	23158	Quarter Page-Horizo	\$450
Wingate Place	23110	Full Page	\$0
			Ex Member Totals = \$19,810
			Team Totals = \$29,410
			Grand Total = \$136,285

KS - Payment - Contract with a Balance Due

2023

Advertiser	Contract Number	Total Due	Balance Due	Ex Mem	Team
Harbor Car Care	23081	\$700	(\$85)	Wilson, J	Wilson
Hege's	23171	\$700	\$700	Nelson, B	Nelson
Island Life Services	23174	\$635	\$635	Leggett, B	Leggett
Jeffrey Bannon	23039	\$400	\$400	DeAntonio,	Leggett
Kona Ice	23145	\$400	\$400	Speziale, B	VanVoorhis
Pack Rat Self Storage	23156	\$2,500	\$1,000	Leggett, B	Leggett
Roper St Francis Healthcare	23179	\$1,100	\$1,100	Nelson, B	Nelson
St Johns Kayak & Boat Tours	23126	\$3,100	\$100	Hoover, R	Wilson
Terrace Theater	23158	\$450	\$50	Wilson, J	Wilson
The Beach Company: Kiawah Riv	23146	\$1,100	\$1,100	Billian, W	Quagliato
The Island Company	23123	\$400	\$400	Nelson, B	Nelson
Titan Termite and Pest Control	23035	\$700	\$700	DeAntonio,	Leggett
Vincent's Drug Store	23062	\$485	\$485	Nelson, B	Nelson
Grand Total			\$6,985		

Exchange Club of Kiawah-Seabrook
2023-2024 Club Board Nominees
June 21, 2023

President: Ray Hoover
President-Elect: Thad Peterson
Past President: Jack Wilson
Secretary: Lisa McDonald
Treasurer: Rich Boss
Americanism: Jack Wilson
Child Abuse Prevention: Charlie Septer
Community Health, Housing & Social Services: Bill Bane
Community Service Hunger & Mentoring: Dave Berry
Youth and Education: Ed Leary
Handbook: Bob Schick
Membership: Bob Leggett
Speakers: John Reock (*Thru Dec.*)
Communications: Dennis Giannos
Activities: Marjorie Stephenson
Dinners and Surveys: Bill Nelson
Website: Ron Schildge

Reserved Dates for Club Board Meetings (*Cooper Room, Third Wednesday, 4:30-5:30 PM*)

- August 16, 2023
- September 20, 2023
- October 18, 2023
- November 15, 2023
- January 17, 2024
- February 21, 2024
- March 20, 2024
- April 17, 2024
- June 19, 2024

2023-2024 Foundation Board Nominees

ECK-S Past President & Chair: Jack Wilson
Vice Chair: Bob Leggett
ECK-S President: Ray Hoover
ECK-S President-Elect: Thad Peterson
ECK-S Secretary: Lisa McDonald
ECK-S Treasurer: Rich Boss
At Large Director 1: Charlie Septer
At Large Director 2: Bob Mason

Dates for Foundation Board Meetings (*Quarterly, to be Determined*)

THE NEXT THREE PAGES ARE GOING TO BE REVISED FOR THE UPCOMING ADMINISTRATIVE YEAR AND ARE INCLUDED HERE FOR REFERENCE

THE EXCHANGE CLUB OF KIAWAH-SEABROOK

2022-2023 LEADERSHIP INFORMATION

CLUB LEADERSHIP - EXECUTIVE COMMITTEE

PRESIDENT – Jack Wilson

- Provide leadership to Club Board and membership
- Preside at Club meetings and Board meetings
- Develop and implement plans and goals for Club success
- Uphold National, District and Club Bylaws

PRESIDENT ELECT – Ray Hoover

- Assist the President as needed
- Recruit Executive Committee and Club Board Committee Chairs for the following year
- Develop ideas and goals for the following year

PAST PRESIDENT- Bob Leggett

- Assist the President as needed
- Chair the Foundation Board and Americanism Committee
- Emcee Grants Night and Angel Oak Award Banquet

TREASURER- Rich Boss

- Responsible for Club and Foundation bank accounts, paying invoices and financial records
- We have four Accounts: Operations, Contributions (Handbook), Foundation, Bohicket Run
- Financial Update Reports to Club Board and Foundation Board
- File tax reports (IRS Form 990) and maintain registration with South Carolina Secty of State
- Calculate Funds Available for Grants and prepare checks for Grant Recipients

SECRETARY – Lisa McDonald

- Record and maintain Meeting Minutes for Club dinner meetings and for Club and Foundation Board meetings
- Serve on Communications Committee
- Prepare and update informative documentation for distribution to members or public
- Administrate social media: Facebook & Instagram accounts

FOUNDATION LEADERSHIP

CHAIRMAN - Bob Leggett

BOARD MEMBERS - Jack Wilson, Ray Hoover, Rich Boss, Lisa McDonald, Bob Mason, Charlie Septer

What is the Foundation?

- Created in 2016 to enable tax deductible donations to our club
- Foundation donations ARE TAX DEDUCTIBLE, whereas donations to the Exchange Club itself are NOT
- The Foundation is the sponsor of our non-Handbook fund raisers such as the Angel Oak Award Banquet
- Foundation donations may be unrestricted or restricted to specific charities

THE EXCHANGE CLUB OF KIAWAH-SEABROOK

2022-2023 SERVICE COMMITTEE INFORMATION

YOUTH AND EDUCATION – Ed Leary, Chair. Members are Phyllis Barber, Ed Rigtrup, and Christine Strobel

- Award scholarships to worthy seniors at St Johns High School and Charleston Collegiate School
- Sponsor the Student of the Month at St. Johns High School and Charleston Collegiate School
- Award Exchange Club grants to youth-oriented educational and philanthropical organizations that serve Johns and Wadmalaw Islands

HEALTH AND HOUSING COMMITTEE - Bill Bane, Chair. Frank Farfone, Dennis Giannos, Jim “Fig” Newton, Walter Sewell and Bob Schick.

- Evaluate and allocate funds to health and housing organizations serving and making the most positive impact on disadvantaged residents of Johns and Wadmalaw Islands.
- Our deliberations consider but may not be limited to some of the following:
 - Carefully review grant requests and the specific purpose the grant would be used for.
 - Examine the organization’s balance sheet and budget to determine the ratio of monies used for both administration and fund raising compared to the monies going directly to the programs.
 - We want our grants to be significantly meaningful and therefore focus on a limited number of non-profits.

HUNGER AND MENTORING COMMITTEE - Dave Berry Chair. Members are Shirley Salvo, Phyllis Barber, Carmine Degennaro, John Carpenter, Charlie Septer

- Provides funding to organizations providing food, meals and mentoring to those in need on Johns and Wadmalaw Islands
- Reviews grant requests on an annual basis including how previous grant monies were spent
- For 2022, supporting 11 non-profit organizations with a reach to over 1000 people
- Plan to extend links with these organizations during the year
- Looking for new members with interest and time to contribute!

CHILD ABUSE PREVENTION- Charles Septer, Chair. Members are Ed Rigtrup, Dick Fleming, Ray Hoover, Bob Mason, Joy Millar, John Reock, Thad Peterson, and Kevin Boyle

- Work with grantees to understand how they are doing financially and otherwise.
- Discuss how last year’s grants were used.
- What plans do they have for this year’s grant funds. Understanding priorities.
- Offer suggestions on how they can better serve our area.
- Interview any new organizations for possible grant request from Child Abuse Prevention committee.

AMERICANISM COMMITTEE – Jack Wilson, Chair. Ron Schildge, Bob Leggett, Roy Sessions

- Promote pride in our country and respect for our Flag and members of our armed forces
- Maintain 120+ Flags with yellow ribbons and schedule volunteers for raising/take down
- Prepare and present Fallen Heroes recognition at Club dinner meetings
- Co-sponsor Veteran’s Day charitable golf event
- Review Grant requests and allocate funds available

THE EXCHANGE CLUB OF KIAWAH-SEABROOK
2022-2023 OPERATING COMMITTEE INFORMATION

HANDBOOK COMMITTEE – Bob Schick, Chair Members: Jack Wilson, Wayne Billian, Bob Leggett

- Recruit for key Committee roles: Handbook leader, Sales leader, Sales Captains, Activities pages, Data entry, Printer/Mailer liaison, Graphics liaison
- Recruit and train Club Members to sell new ads and renew existing advertisers
- Determine ad rates

MEMBERSHIP COMMITTEE - Bob Leggett, Chair. Members: Phyllis Barber, David Cruse, Dennis Giannos, Bill Good, Nancy Schibler, Ron Schildge, Joe Thompson

- Key responsibility is recruiting and retaining Exchange Club members
- Manage the “badge box” and meeting sign-ins for members and guests
- Maintain the Club Roster on the National EC website.

COMMUNICATIONS COMMITTEE - Dennis Giannos, Chair. Members are Thad Peterson, Bob Leggett, Lisa McDonald

- Inform existing members, prospective members and others in Kiawah-Seabrook of major activities and accomplishments of the Exchange Club
- Reach out periodically to the available communication channels such as the Seabrooker, Tidelines, Post & Currier and Island Connection. Most recently, we have taken advantage of an untapped area for us and are part of Facebook and Instagram.
- As more individuals are aware of the Exchange, joint efforts with the Membership committee will assist in increasing our membership

SPEAKERS COMMITTEE – Bob Mason, Chair. Members: John Reock, Bill Nelson, David Cruise, Bob Speziale, Scott Lee

- Key responsibility is securing 16 speakers throughout the year for Club's dinners
- Manage logistics and audio-visual requirements for speakers
- Responsible for introducing the speaker

DINNER COMMITTEE - Bill Nelson and David Cruise

- Coordinate the invitation process for the Exchange Club dinners.
- Work as liaison with the Seabrook Club and other venues for scheduling dinners and planning and providing dinner counts.
- Provide meeting night support for audio visual and speaker bio displays and gifts.

ACTIVITIES COMMITTEE – Marjorie Stephenson, Chair Members: David Woodman

- Plan activities and recruit volunteers for special activities, including Holiday Party, Bohicket Run and Golf Outing

FUNDRAISING/REVENUE GENERATION COMMITTEE – Thad Peterson, Chair. Members: Ray Hoover, Marty Penkhus, Marjorie Stephenson, Nancy Schibler

- Identify new sources of revenue to support charitable contributions of the Club and Foundation.
- Prioritize and quantify opportunities and forward recommendations to the Board for implementation by the Activities Chair.